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MAKING THE IMAGE INTELLIGENT



Fiscal Year Ended March 31, 2026

Results Briefing

Digital Media Professionals Inc.

May 15, 2026

The views and forecasts that appear in these materials represent determinations made by the Company at the time the materials were created.
The accuracy of the information therein is not guaranteed.
Please be aware of the possibility that actual performance and results may differ considerably due to a variety of factors.

- 1 FY March 2026 Financial Results**
- 2 FY March 2027 Full-Year Business Forecast**
- 3 Growth Strategy & Vision**

1 FY March 2026 Financial Results

2 FY March 2027 Full-Year Business Forecast

3 Growth Strategy & Vision

Company Overview

Leveraging our experience and knowledge as one of the world's leading graphics IP vendors, we have recently been contributing to solving problems for our customers and society by providing a full range of AI services **from algorithm/software to hardware**, and **from the edge to the cloud**.

Company name	Digital Media Professionals Inc. (DMP)
Foundation	July 2002 (Listed on Tokyo Stock Exchange Mothers market in June 2011, Moved to TSE Growth market in April 2022)
Location	Nakano-ku, Tokyo, Japan
Representative	Chairman, President and CEO: Tatsuo Yamamoto
Capital	1,838 million yen
Number of employees	50 (as of April 1, 2026)
Number of patents	36 cases

IP core license business

- AI/GPU IP core license
- AI software license



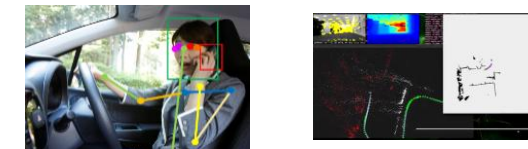
Product business

- Image processing LSI for amusement market
- Edge AI semiconductor
- Vision system for collaborative robot
- FA products (AMR units/components)
- Module



Professional service business

- AI algorithm/computer vision software contracted development
- FPGA/Board contracted development
- Customer product/service support related to robotics/safety



- Completed preparation for mass production of the next-generation edge AI semiconductor “Di1”; Customer evaluations are progressing steadily toward commercialization
- Robotics/Safety Field (incl. FA business) grew, steady progress in business portfolio diversification
- In the amusement segment, "RS1" shipments faced a temporary headwind mainly due to low pachislot approval rates, resulting in significant YoY revenue decline

Overall

Net Sales

¥ **2,432M**
(YoY* -21.0%)

Ordinary Profit

¥ **-293M**
(YoY ¥ -561M)

Sales by Business

IP Core License

¥ **139M**
(YoY +12%)

Product

¥ **2,218M**
(YoY -22%)

Professional Service

¥ **74M**
(YoY -24%)

Sales by Field

Robotics / Safety

¥ **281M**
(YoY +36%)

Amusement

¥ **1,951M**
(YoY -30%)

Other

¥ **199M**
(YoY +120%)

* YoY: Year on Year

Executed planned "Di1" strategic investment (¥301 Million); operating loss due to amusement market adjustment while maintaining strong financial soundness

(Unit: millions of yen)	FY March 2025	FY March 2026	Change
Net Sales	3,077	2,432	-644
Operating Profit	261	-311	-572
Ordinary Profit	267	-293	-561
Net Income	153	-327	-481

- **Strategic investment execution:** Edge AI semiconductor "Di1" development investment of 301 million yen as planned, establishing foundation for future growth
- **Amusement market adjustment impact:** Low approval rates temporarily suppressed "RS1" shipments, the main factor in YoY revenue decline
- **Profitability:** Strategic investment for growth and revenue decline resulted in losses at all profit levels

FY March 2026 Results Highlights: Net Sales by Business/Field



● Sales by business

IP core license **¥139 million** Same period last year **¥124 million**

- Recorded AI-IP license fee, running royalties for AI/GPU in digital devices, recurring revenue in robotics/safety field, and maintenance/support income.

Product **¥2,218 million** Same period last year **¥2,855 million**

- Recorded sales of mass shipments of RS1, Cambrian Vision Systems, camera modules for drones, and FA products.
- RS1 shipments down 30% YoY due to temporary market adjustment.

Professional service **¥74 million** Same period last year **¥97 million**

- Recorded contract development service income for semiconductor manufacturing equipment, safety driving assistance, and AMR, etc.

● Sales by field

Robotics/Safety **¥281 million** Same period last year **¥207 million**

- Recorded recurring revenue (running royalties, subscription fees) related to dashcams, maintenance support income, product sales of Cambrian Vision Systems, camera modules for drones and FA products, and professional service revenues for semiconductor manufacturing equipment, safety driving assistance, and AMR, etc.

Amusement **¥1,951 million** Same period last year **¥2,779 million**

- Sales mainly from RS1 mass shipments.

Other **¥199 million** Same period last year **¥90 million**

- Recorded running royalties for AI/GPU in digital devices, maintenance/support income, and sales of certain products.

Equity ratio remains high at 85.3%

– Solid financial base enabling continuous strategic investment –

(Unit: millions of yen)		March 31, 2025	March 31, 2026	Amount change	Major factors
	Current assets	3,277	2,790	-487	Cash and deposits -714, Raw materials and supplies +248
	Non-current assets	800	1,041	+240	Property, plant and equipment +27, Intangible assets +36, Investment securities +171
Total assets		4,078	3,831	-247	
	Current liabilities	465	537	+72	Accounts payable-trade +153, Accounts payable-other -59, Accrued consumption taxes -6, Income taxes payable -19
	Non-current liabilities	18	27	+8	
Total liabilities		484	564	+80	
Total net assets		3,594	3,266	-328	Retained earnings -327
Total liabilities and net assets		4,078	3,831	-247	

1 FY March 2026 Financial Results

2 **FY March 2027 Full-Year Business Forecast**

3 Growth Strategy & Vision

Targeting a return to profitability and significant revenue growth while continuing strategic investments in R&D and talent acquisition

(Unit: millions of yen)	FY March 2026 Full-Year Actual	FY March 2027	
		Full-Year Forecast	Change
Net Sales	2,432	3,640	+1,207(+49.6%)
Operating Profit	-311	30	+341
Ordinary Profit	-293	45	+338
Net Income	-327	30	+357

- DMP expects significant revenue growth driven by expanded mass production of RS1 and the capture of peripheral opportunities in the amusement business, together with the expansion of growth businesses such as edge AI semiconductors and Robotics/Safety.
- DMP will continue disciplined strategic investment, mainly in R&D and talent acquisition, to accelerate mass-production opportunities for Di1 and develop high-value-added solutions integrating Di1 into the Robotics/Safety business.
- Medium-term: Revenue growth and corporate value enhancement through two growth engines of edge AI semiconductor and FA businesses in addition to capturing further amusement market.

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PURPOSE

Making the Image Intelligent

To develop cutting-edge products and services that leverage image intelligence to address practical challenges and deliver value to our stakeholders.

Paradigm Shift

Generative AI: From cloud text/image generation to AI that drives the real world

Physical AI: Deploying AI to drive real-world execution in robotics and drones, etc.

Four Keys Driving Edge AI Demand

REAL-TIME VISION

Collision avoidance and autonomous flight require millisecond-level decision-making.

SECURITY

Securing sensitive on-site data via end-to-end edge processing.

TRUSTED SILICON

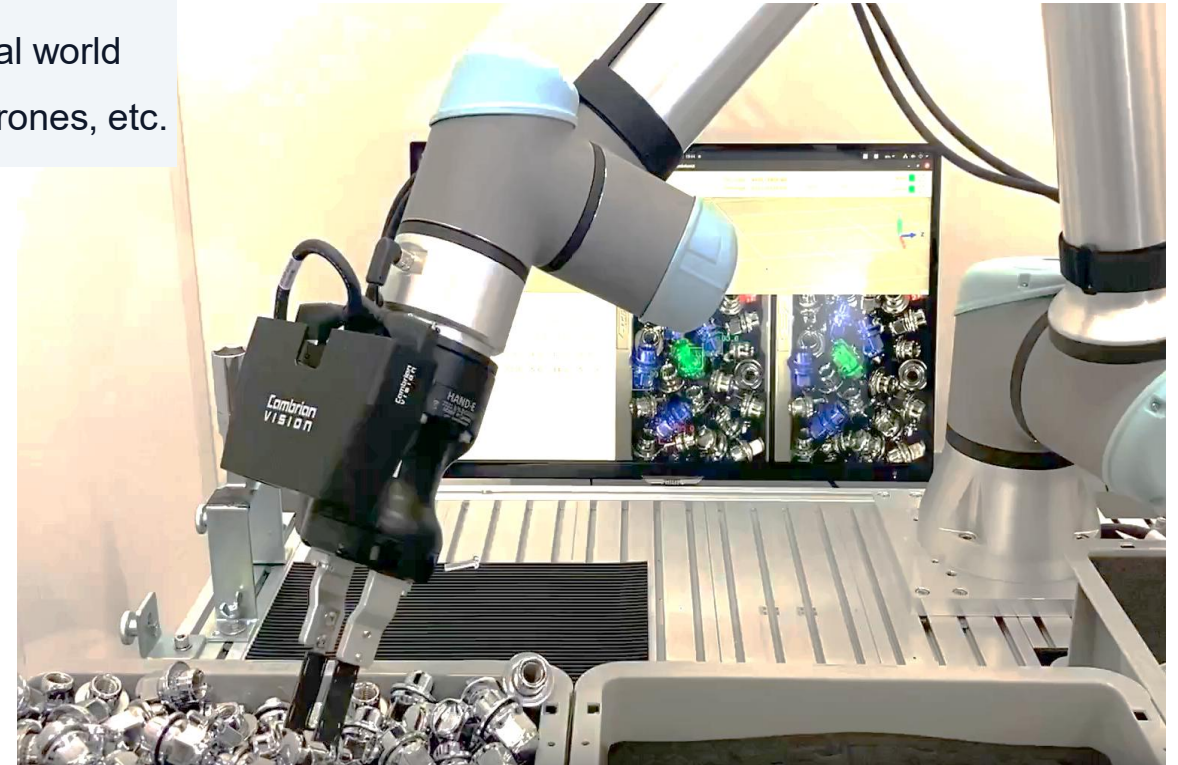
Rising demand for Japan-developed SoCs amid geopolitical uncertainties.

EFFICIENCY

Low-power, low-cost communication for advanced AI inference.

DMP's Fit

DMP drives the Physical AI era centered on "Di1" that fully satisfies these requirements.



The generative AI wave is now expanding into the physical world, creating growing demand for reliable, real-time edge processing.

Accelerating the evolution from graphics, vision and AI, to Physical AI.
Realizing the Edge Intelligence that perceives, understands, and drives the physical world.

Proprietary Technology and Integration Power

01 GPU & NPU (AI)

Low-power, high-performance image processing and vision technologies
Industry-first FP4 support, achieving overwhelming inference efficiency

02 Stereo Vision

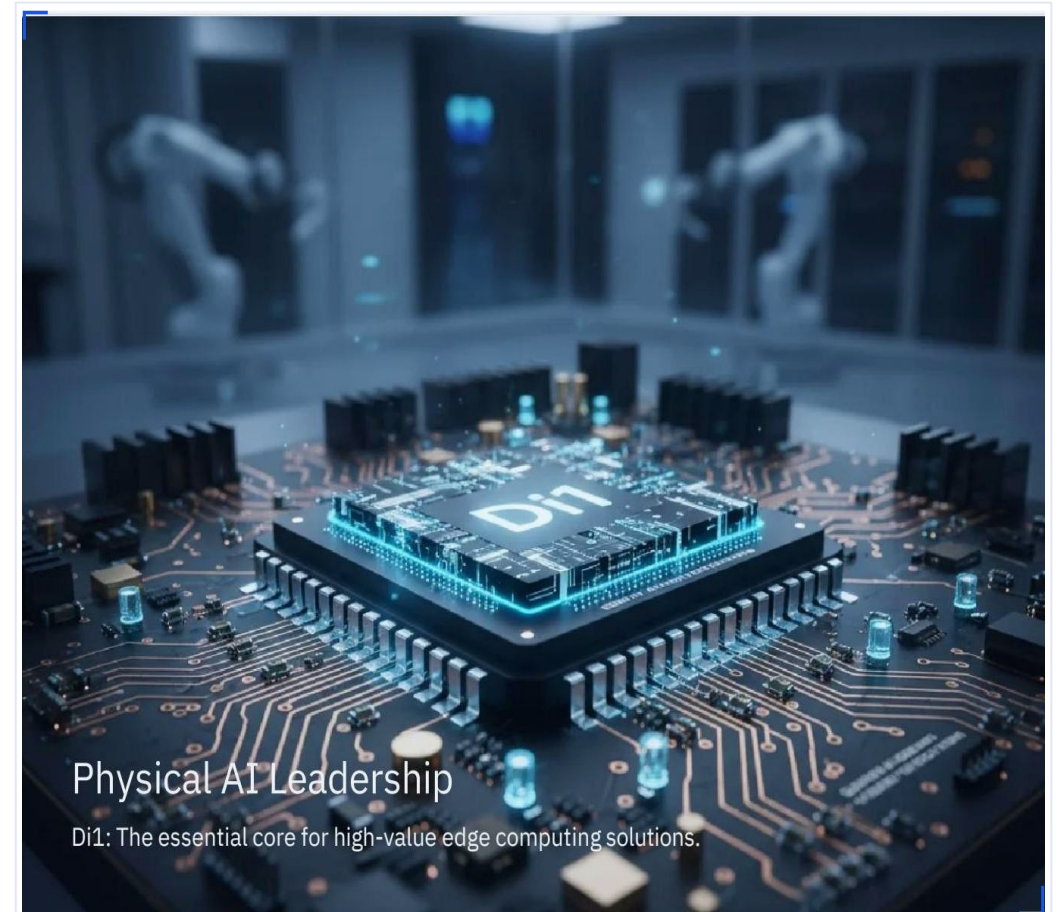
Low-power 360° spatial recognition Stereo Vision for Physical AI

03 Software

Proven AI software products such as ZIA SAFE and ANPR (Automatic License Plate Recognition)

DMP's Strategic Positioning

DMP aims to become a platform company that provides integrated hardware, software, and algorithms, enabling customers to implement Physical AI faster and more efficiently.





FY2025 marked a major transition from technology validation to market implementation, as Di1 reached mass-production readiness and DMP made its first step into overseas markets.

1. Technology Validation

- Achieved mass production level: Successful CS evaluation with perfect operation on the first run, proving high SoC reliability.
- SDK development: Updated development environment for easy customer AI implementation, significantly reducing adoption barriers.

2. Business expansion in India as the first step of the global strategy

MOU SIGNED

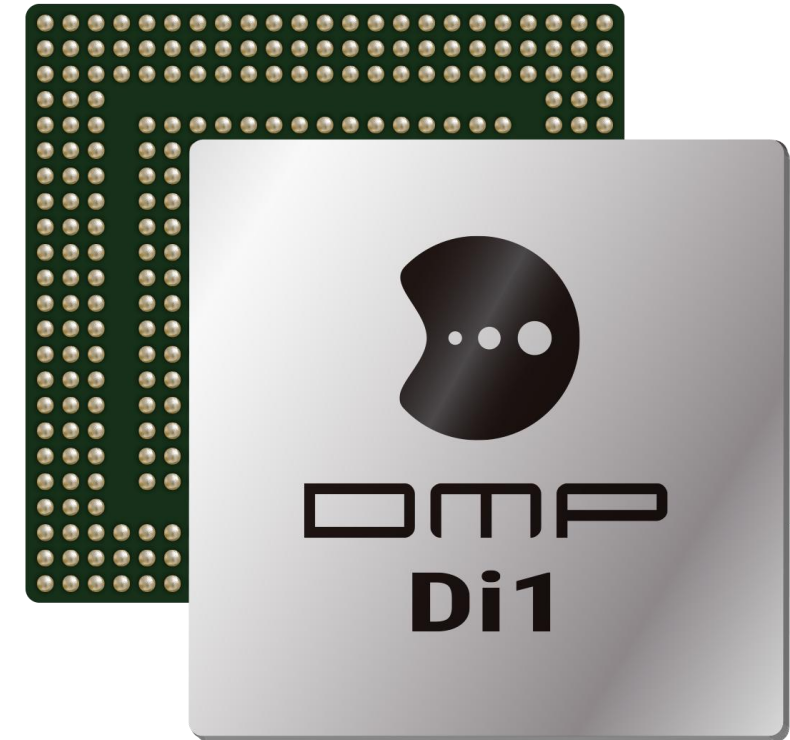
Sparsh CCTV

Joint development of next-generation edge AI cameras

STRATEGIC ALLIANCE

ideaForge

Di1 integration into defense/industrial drones



Four Reasons Why Di1 Is Chosen

Di1's competitive edge lies in its one-chip integration of AI, vision, and stereo processing, combined with a trusted Japan-origin supply chain.

System Integration

ISP + NPU + stereo vision + codec
in a single chip.

No external accelerator needed,
enabling substrate miniaturization
and cost reduction.

360-Degree Omnidirectional "Eyes"

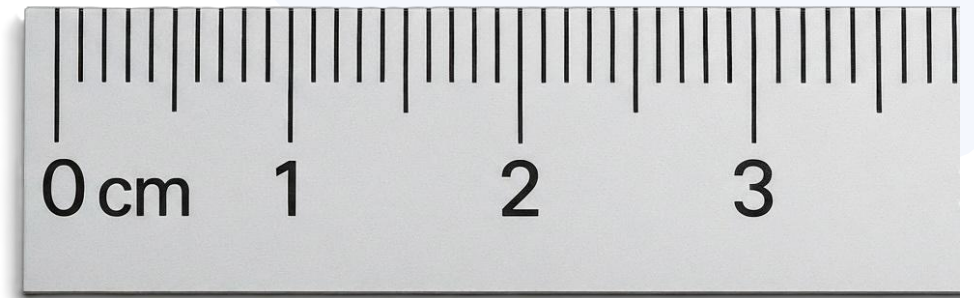
4ch Stereo: Proprietary engine enables
high-precision 3D ranging without LiDAR.
Key enabler for weight reduction and cost
reduction

World's First FP4 support, realizing High Efficiency

Low memory, low power, high-speed
AI inference, providing power
efficiency directly extending operation
time for battery-powered drones and
AMRs.

Advanced Security & Trusted "Made in Japan"

Supply chain avoiding geopolitical
risks.
Supporting secure boot, advanced
data protection, and blockchain.



From Cloud Dependency to Edge Processing
Sparsh, an India's major camera maker, targeting next-gen CCTV market with Di1.



The "from Cloud AI to Edge AI" Trend

Eliminating latency, reducing costs, protecting privacy — AI processing at the camera (edge analysis) becoming the global standard.



High-growth Indian market: Working with Sparsh CCTV

Co-developing next-gen edge AI cameras with India's Sparsh. Prototype development is underway with mass production targeted, positioning Di1 for adoption in the high-growth Indian CCTV market. Targeting 50K units in year one, scaling to hundreds of thousands by year three.



ANPR (Automatic Number Plate Recognition) Solution

Rapidly growing demand for smart cities, transportation, parking management, highways



Market Implementation(2) Drone/Defense: Tapping the Global Defense Market

Di1 has been adopted for next-generation drones by ideaForge, India's largest drone manufacturer, marking DMP's entry into the global drone and defense market. Comprehensive partnership includes marketing its drones in Japan.

Technology Integration

DMP Di1 integrated into ideaForge's VTOL platform, enabling advanced visual sensing and real-time processing on-board.

Market Expansion

- DMP provides sales, demonstrations, and after-sale service for ideaForge drones in Japan.
- Regional optimization: Customizing airframes for Japanese regulations and needs.



Di1 Value Proposition

360-degree stereo vision:

Autonomous flight and obstacle avoidance in complex terrain and harsh conditions

Low power:

Power efficiency enabling long-duration mission execution

Trusted Silicon:

"Japan-origin SoC" reliability, less susceptible to geopolitical risks

Drone Industry Transformation: Edge AI and Geopolitical Imperatives

Drones evolving from flying cameras to autonomous “intelligent AI agents” powered by edge AI

MARKET PROJECTION 2030*

117.6 Billion USD

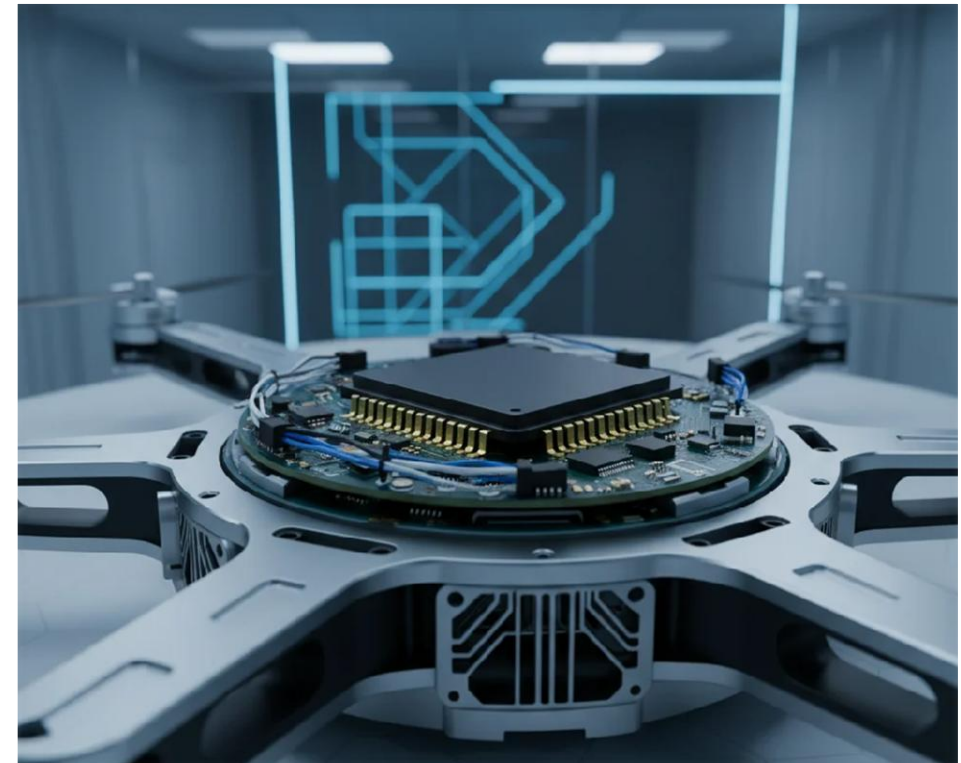
Two Trends Driving the Industry

01 Enhanced Autonomy through Edge AI

Shifting to on-board real-time processing, eliminating communication latency. Enabling obstacle avoidance and route optimization even without GPS.

02 Supply Chain Reliability

Replacement demand from Chinese products surging, accelerating the shift to “trusted technology.”



* Next Move Strategy Consulting



Solving semiconductor factory and logistics automation challenges, starting from professional services

Field-led standardized packaging of high-value AI implementation

- Collaborating with logistics automation leaders on semiconductor factory material handling/logistics automation projects.
- Aiming to convert field-led professional services into scalable, standardized solution packages, creating a pathway to recurring revenue.

Solution Package

Camera x AI Image Recognition x Embedded Software —
Standardized Package



Deploying “Total AMR Solutions” rather than individual components
Partnering with globally competitive partners in the promising Physical AI domain to invest and grow together

FY2025 Highlight: DMP’s AMR solutions were adopted by Tier 1 manufacturers, validating the commercial potential of its total AMR solution strategy.
Confirmed mass production line adoption toward FY2028.

■ Competitive Advantages

- Optimized for Japan market through localized cutting-edge overseas FA products
- Meeting ISO 3691-4 safety standards (SEER) — Proven reliability for full-scale deployment

■ Future Outlook

- Synergies with DMP’s AI products and technologies, accelerating Physical AI business
- ideaForge’s high-performance drones added to lineup for broader needs

SEER
ROBOTICS



Kinco



MINSON



Development Roadmap: Continuous Strengthening of Technological Advantages

Developing advanced Physical AI next-gen IP portfolio for Di1 successor products and licensing to domestic/international semiconductor customers

PROJECT 01 Next-Generation NPU IP Development

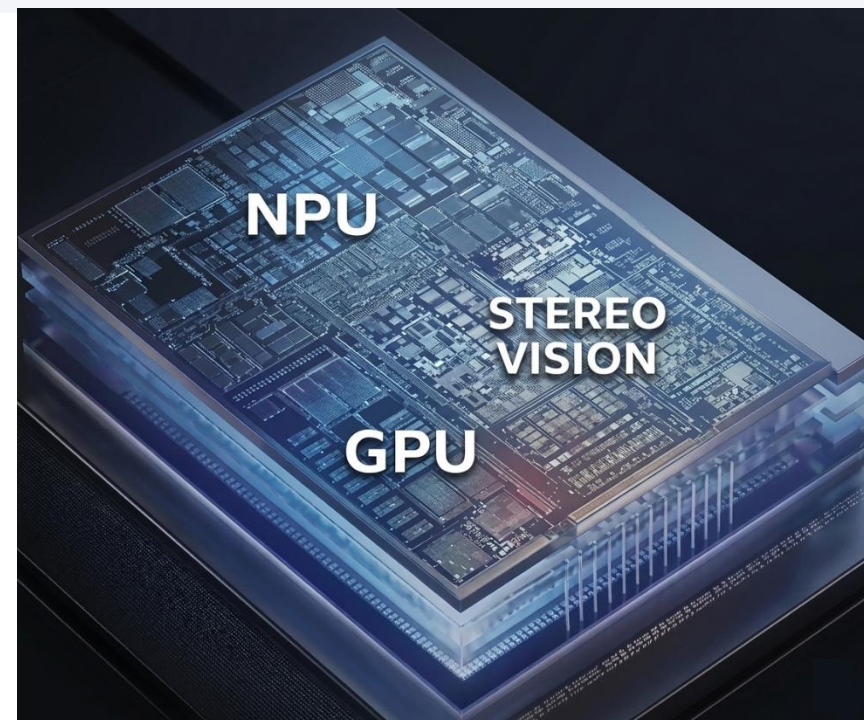
Next-Gen Flagship IP: Advanced AI Inference & Scalability
Under evaluation by major global customers.

PROJECT 02 Next-Generation Stereo Vision Engine

Achieved significant stereo performance improvement over current gen. Secured licensing to major global customers

PROJECT 03 AI Stereo Calibration Technology

Replacing physical stereo calibration with AI: Lowering costs and scaling AMR and drone mass-production.



June 2026: Opening within Tokyo Ryutsu Center (TRC), Not just a showroom but Physical AI implementation hub

■ Experience-Based Proposals with Live Demos

FA products, AMR, drones, edge AI cameras — live demonstrations

Making problem-solving tangible

■ Partner/Customer Joint Verification & Training

Integration of SEER, Kinco, etc. with DMP technologies

A showcase demonstrating the power of the entire ecosystem

■ Access

Strengthening customer/partner collaboration, leveraging proximity to the Haneda Airport



Tokyo Robotics Innovation Center (Concept Image)

Revenue Model Evolution: Toward Sustainable Corporate Value Enhancement

Evolving from one-time hardware-centric sales to a software, service, and recurring revenue model centered on SoC, strengthening solutions for maximum revenue and sustainable growth.



SoC-Driven Value-Added Expansion

01

Using SoC as the customer engagement hook, expanding the scope of offerings to higher layers including modules and software.

- Vertical integration of offering layers
- Advanced IP licensing



Revenue Maximization & Shift to Recurring Business

02

Combining software and services to shift from one-time sales to a recurring revenue model.

- Building recurring revenue foundations
- Deploying high-margin software



Solution Business Strengthening

03

Technology products/services fused with FA products to deliver comprehensive value that solves customer challenges.

- FA × Technology Fusion
- Building a customer-centric ecosystem

Medium-Term Vision (Three-Pronged Growth Strategy)

Evolving into "Edge Intelligence Platform Company" positioned to capture growth opportunities in the Physical AI era.

Expansion into Growth Area: Edge AI Semiconductor Business

Leveraging the strengths and expertise cultivated in our core business to expand into new semiconductor business area
Expanding adoption in high-growth markets such as mobility, smart factories, drones, and smart cameras

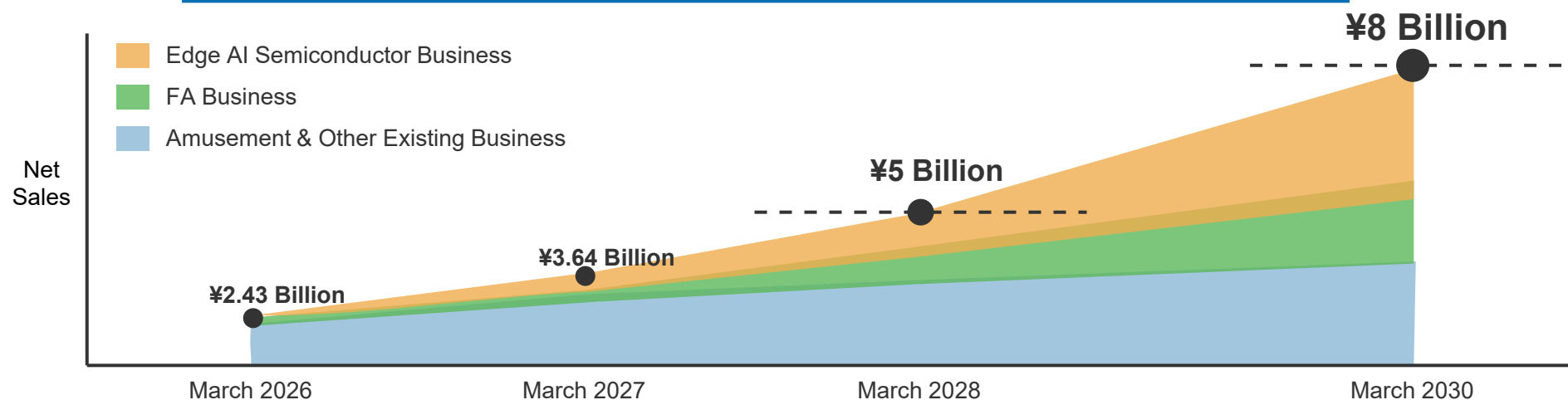
**Long-term
Enhancement
of Corporate
Value**

Acquisition of New Business Opportunities: FA (Factory Automation) Business

Leveraging the industry network established through Cambrian Vision System business
Contributing to solving social issues in Japan by further advancing the smartification of robotics, factory automation, and logistics automation

Further Growth of Core Business: Amusement Business

Enhancing profitability through increased added value by integrating peripheral businesses and cost reduction





SYSTEM STATUS
OPERATIONAL CORE
ENGINE: PHYSICAL AI V.2
STRATEGIC ALIGNMENT:
100%

Edge Intelligence Platform Company

DMP, guided by the Purpose "Making the Image Intelligent," evolves into "Edge Intelligence Platform Company" in the Physical AI era, achieving sustainable growth.

Together with DMP in the future of Physical AI

END OF PRESENTATION

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